

## **EXPLORATORY FACTOR ANALYSIS (EFA) OF PERFORMANCE OF SMES**

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## ABSTRACT

Performance of SMEs in Indonesia has been a lot of research on previous study. The objective of this research is to develop an idea for calculate performance of SMEs. As many as 100 respondents of pilot test of SME players in Medan, Indonesia. The validation method aimed at validating the parameters which calculate each of the constructs by statitiscally determining that the sample is adequate, using KMO and barlett's test to confirm the effectiveness of the data for multivariate statistical analysis, validating the calculation requirements as applicable to performance of SMEs adept. The result show that the data is valid and reliable design.

Keywords: Performance of SMEs, Exploratory Factor Analysis, Small and Medium Enterprises

# **1. INTRODUCTION**

Throughout Asia Small and Medium Enterprises are critical component of local economies. Business employing fewer than 20 people employs roughly 90 per cents of the population in Indonesia, a statistic similar to that of other developing countries in Asia [1]. Small and Medium Enterprises are the most dynamic businesses and the most threatened in the global economy.

Indonesia as one of the countries in Asia also feels the benefits derived from the development of small and medium enterprises. According to Minister of Cooperatives and Small, Medium Enterprises (Menkop, dan UKM); Anak Agung Gede Ngurah Prayoga, (2018), small and medium enterprises is one of the supporting economic growths in Indonesia. It must be realized that the presence small and medium enterprises as an integral part of national development could not be ignored. Small and medium enterprises currently represent more than 90 percent of Indonesia's business and accounted for 57 percent of the Gross Domestic Product (GDP) of Indonesia.

Indonesia's economy will be much stronger if the number of small and medium enterprises in the country could grow even more. Minister for State Owned Enterprises (SOEs) Dahlan Iskan put the current number of small and medium enterprises in Indonesia has reached 3.1% of the total population [2]. In 2017 the number of small and medium enterprisess in Indonesia is estimated to reach 62,922,617 businesses. In large numbers and contribute significantly to the national economy, small and medium enterprises considered as a market with huge potential to boost the local economy [3].

### 2. LITERATURE REVIEW

#### 2.1. Performance of SMEs

Numerous scholars have been drawn to investigate the performance of Small and Medium Enterprises extensively, as its activity contributes not only to microeconomic outcomes, but also to its performance. Performance improvement is the primary goal of small and medium entreprises, as it demonstrates the level of success of its business operations [4].

According to Machirori (2012), business performance is success measurement index of an Small and Medium Enterprises. There are several variable to measure the performance of small and medium enterprises which determined among others are sales growth of SMEs, a growth of profitability, growth of employee, growth of customer satisfaction [5].

Organizational performance can be explained by different kind of perspectives and there are several aspects which are mutually considered to define organizational performance comprehensively, rather than financial measure of profits which is heavily criticized and profitability reflects the overall performance of profit organizations [6]. Profitability may be expressed in terms of earning per share, return on investment or net income. Employee morale, market share, and social legitimacy (see institutional theory part) may be considered as part of the overall performance in an extremely competitive business world [7]. The concept of organization performance can be express by available question with little acquire using a convenient measures and definitions [8].

## 2.2. Exploratory Factor Analysis (EFA)

In order to identify the appropriateness of data for factor analysis, there were three factors that needed to be addressed. The three factors were descriptive statistics, KMO and Barlett's test, and lastly Communalities to know the validity of the instruments of the constructs.

According to Awang, (2015) [9] Kaiser-Meyer-Olkin (KMO) reaches 0.6 and the Barlett's Test must be relevant at  $\alpha < 0.05$ , the correlation matrix factorability is supposed.

However, this study has to take a step into account as the anti-image association for all objects must be above 0.5, the appropriate amount [10].

According to Tabachnick & Fidell (2007) [11], there was a communality above 0.3 in the scores offered for all items.

### **3. METHODOLOGY**

This research conducted a pilot study of Small and Medium Enterprises (SMEs) in Medan, Indonesia. The data collection instrument of the study was self-administrated surveys where the participants had been asked to complete the question. A number of 100 questionnaires were returned where the questionnaires were distributed and available for exploratory factor analysis (EFA). Analyst has not made a deal on the proportion that becomes troublesome of the lost value part. For Example, Schafer (1999) suggested 5 percent as the limit.

# 4. Results and Discussion

## 4.1 Descriptive Statistics

Below is the result of descriptive statistic for the study.

Table 1: Descriptive Statistics			
	Mean	Std. Deviation	Analysis N
P1	8.43	.935	100
P2	8.43	.946	100
P3	8.44	.914	100
P4	8.16	.598	100
P5	8.18	.730	100

The result of the descriptive statistics of performance of SMEs in Table 1 indicates that the mean of 8.16(P4) - 8.44(P3) on a scale of 1 - 10, which 10 is the highest measure of each item, the scale for each variable of performance of SMEs by respondents tended to be in the middle ranged in value (example above 8 and below 9). The standard deviation for each item ranged from 0.598 - 0.946.

# 4.2 KMO and Bartlett's Test

The result of KMO and Bartlett's Test as below

Table 2: KMO and Bartlett's Test			
Kaiser-Meyer-Olkin Measure of	Bartlett's Test of Approx. Chi-	df.	Sig.
Sampling Adequacy.	Square Sphericity.		
.796	905.324	10	.000

The Kaiser-Meyer-Olkin value in Table 2 was 0.796, which exceeded the recommended value of 0.60. This indicates that more than 79% of the variance in the measured variables is common variance. The Bartlett's Test of Sphericity value from the data set showed statistically significant (Chi-Square with degree of freedom 10 = 905.324, p = .000). This means that there were strong relationships between the items to investigate. The Kaiser-Meyer-Olkin and Bartlett's Test of Sphericity value suggest that the data on performance of SMEs in this study was suitable for factor analysis.

# 4.3 Communalities

Below is the result of communalities for the study.

	Table 3: Communalities	8
	Initial	Extraction
P1	1.000	.906
P2	1.000	.906
Р3	1.000	.922
P4	1.000	.522
P5	1.000	.679

Performance of SMEs communalities result in Table 3 indicates that all the five items in the variable were relatively high, ranging between 0.522(P4) and 0.922(P3). This means that the items of the variable fit well with other items of the variable in their factor.

Table 4: Total Variance Explained						
		Initial Eigen % of	values	Extract	tion Sums of Sq % of	uared Loadings
Components	Total	Variance	Cumulative %	Total	Variance	Cumulative %
1	3.935	78.707	78.707	3.935	78.707	78.707
2	.796	15.927	94.635			
3	.238	4.766	99.401			
4	.026	.510	99.912			
5	.004	.088	100.000			

The output result in Table 4 shows that the Exploratory Factor Analysis for performance of SMEs has extracted one dimension for the construct with Eigenvalues exceeding 1.0. The table above shows the output result of the Factor Analysis for performance of SMEs items.

Table 5. Component Matrix		
Item	Factor loading	
P1	.952	
P2	.952	
Р3	.960	
P4	.723	
P5	.824	

 Table 5: Component Matrix<sup>a</sup>

The validity of the instruments of the constructs, performance of SMEs was measured, and the items associated with each construct were examined. The EFA result for performance of SMEs in Table 3.10 indicates that the five items have a factor loading above the recommended value of 0.60, showing the convergent and discriminant validity of the scales and there are no deleted items, meaning that the construct is suitable for further analysis. According to Hair et al. (1997) the factor loading of +/-0.30 meet the minimal standard while loading above +/-0.50 were practically significant.

# **5. CONCLUSION**

The objective of this research is to develop an idea for calculate performance of SMEs in Indonesia. The result of the research findings on the Exploratory Factor Analysis (EFA) shown high calculation such as cronbach's alpha, KMO and Barlett's Test (>0.60) and lastly communalities. It can be conclude that strictly scale acceptance of the present study reliable that the current instrument for performance of SMEs is persistent and well built sample.

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